C.V. for Jimmy Dague

Instructor Application Resume

Jim Dague ABR®, C.R.S., e-PRO, RSPS, S.R.E.S. is the Principal Broker and a partner in HomeSmart Encore in Las Vegas. He’s a “Realtor Emeritus” for NAR – 40+ years in the profession. He’s also in his local LVR Hall of Fame.

As a Trainer and Presenter, Jim has taught in 14 states. He recently was selected to teach at the 2019 Triple Play conference and was chosen to present the **ABR®** course at the Centennial **NAR Conference** in Las Vegas. He has presented at RAPDD in Wichita and is a presenter of “Train the Trainer” courses.

Formerly, Jimmy was the Broker-Owner of Century 21 Aadvantage Gold in Las Vegas, Nevada. The company had 9 offices and 750+ agents. For four consecutive years, his office held the title of, “#1 Office in the World” for the Century 21 system.

Jimmy is a well-respected real estate professional, who has worked and trained with some of the best! Jimmy has personally brokered: Commercial, Mixed Use, Multi-family apartments, Undeveloped land, 1031 Exchanges, Syndications, Residential, and owned a property management firm for ten years. As a Broker-Owner, he helped Aadvantage Gold grow from 30 agents in 1995 to over 700 agents.

Jimmy has a passion for making sure those around him are doing all they can to reach their full potential. He is a teacher and motivational speaker who has trained literally thousands of licensees on everything from Business Planning to Basic Selling Skills. He not only teaches and coaches for his own company – but he also teaches at the Las Vegas Association of REALTORS® (LVR). As a faculty member of the LVR for more than 30 years he has taught almost every class offered by that body including ABR electives. He is a past Dean of Faculty and has been voted by the students as LVR’s Instructor of the Year three times.

He serves on the Professional Standards Committee and has taught Professional Standards updates in New Mexico and WCR courses in Utah and Florida as well as RSPS in Hawaii.

On a more personal note, Jimmy is also a martial artist, who holds an 8th degree black belt in the art of Tang Soo Do and a 4th degree in Sho-ryn Ryu. He is in the Black Belt Hall of Fame.

Jim is a father of three and grandfather to five.. He currently lives in the Las Vegas area.