The Internet Formula For Las Vegas Agent Success



- Property Management -What Is Your Problem? Systems, Learn New Laws, And Knowledge To Assist You

CE.7155000-RE

This Course Is Approved By The NV. R.E. COMMISSION
For 3 Live Classroom
Property Management or General Credits

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NOTICE

FOR THE PRIVACY OF OUR PATIENTS
USE OF CELL PHONES, VIDEO
RECORDING, AUDIO RECORDING,
STILL PHOTOGRAPHY AND
LAPTOPS IS STRICTLY PROHIBITED

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We Are Recording This Session

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We Are Recording Live!
Could It Be Someone
Else In The Chat?

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NAC 645.4438 Approved courses: Award of certificate of completion and inclusion of name on roster of attendees. (NRS 645.190, 645.575)

- 1. To Receive A Certificate Of Completion For An Approved Course And Have His Or Her Name Included On The Roster Of Attendees Which The Sponsor Of The Course Submits To The Division Pursuant To Paragraph (B) Of Subsection 4 Of Nac 645.455, A Student Must:
- (A) Direct His Or Her Attention To The Instruction Being Provided And Refrain From Engaging In Activities Unrelated To The Instruction; And
- (B) Refrain From Engaging In Activities Which Are Distracting To Other Students Or The Instructor, Or Which Otherwise Disrupt The Orderly Conduct Of A Class, Including, Without Limitation, The Use Of Cellular Telephones, Laptop Computers, Tablet Computers Or Other Electronic Devices.

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What Is *Your* Problem? Systems, Learning New Laws, And Knowledge To Assist You.

Course Objective:

To Make You Aware How To Manage To Avoid Major Issues.

Do You Have An Operations Manual With Checklists?

Do You Know How The Judge Determines Responsibility?

How Do You Win In Court? ... Or Not.

Does Evidence Trump Testimony?

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Property Management Class:

- What Are The Issues With The Property
- What Are The Issues With Owners
- What Are The Issues With Tenants

What Are The Solutions? Are There Grey Areas?

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Zoomers Put Your Answer In Chat. Classroom Write Your Answer Down.

What Is One Of Your Biggest Challenges With Owners?

What Is One Of Your Biggest Challenges With Tenants?

What Is One Of Your Biggest Challenges With Property Damages During Lease Period or Move Out?

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The Property Operations:

Systems In Place That Handle ALL The Various Scenarios.

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The Players Who Run The Systems:

- PM Property Manager
- PMC Property Manager Co-Ordinator
- PI Property Inspector
- TC Tenant Co-Ordinator
- Accounting Department
- Broker
- Leasing Agent Depending On Volume

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New Property To Manage? Begin With

Home Inspections! Inside And Out -A Must!

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Your Continuing Education Source

New Property To Manage? Begin With - Home Inspections! Inside And Out -A Must!







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The Property:

Do You Want To Manage This Property?

Mechanical Condition

Appliances

Landscaping Condition

Cosmetic Condition

Rodents / Inside Insects / Scorpions

Previous & Current Tenant History

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The Property:

Inspections Will Alert You To All Issues.

And, Owner May Not Be Aware.

Inspect The Condition When You Agree To Management. The Cost Of The Inspection Is Like Insurance.



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The Property:

Regarding The Property Condition Inspections-

- Review Results For Potential Conflicts.
- Eliminate Confusion If Tenant Occupied:

If Any Mechanical/Electrical/Appliance/Landscaping Issues:

Determine If The Tenant Is Responsible.

Or Is The Owner Responsible?

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The Property:

Previous Management:

Owner, PM Company, Or Never Rented

Move In and Move Out Inspection History.

Reports With Photos

Interim Evaluations

Reports With Photos

OPERATIONS MANUAL

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Why? Want To Grow? Scale!

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| c. | | ction Forms | |
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Why? Want To Grow? Scale!

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The Beginning= The Property:

PROPERTY MANAGEMENT NEW OWNER/NEW PROPERTY CHECKLIST

Property Address _____ Zip_____ Zip_____

| | | Owner |
|------|-----------|--|
| ite: | Initials: | Projected Available Date:// |
| | PM | Receives New Owner Lead, Schedule Appointment |
| | PM | Contact Owner-Request Keys |
| | PM | Email Owner Pg.9-13 PM Agreement & List Of What To Bring At Signing. Email Owner The Lease Agreement And Other Documents. |
| | PM | Best Practices: Meet With New Owner(S). Read & Explain The PM Agreement. |
| | PM | PM Agreement And Keys Are Received. Owner To Provide All Gate Remotes, Mailbox #, Garage Remotes, CCR's, Community Access Codes, Parking Space #, Mention Sewer & Trash In Owners Name |
| | PM | Owner To Pay Setup Fee Of \$250 Check, Give <u>To</u> Accounting: PM Agreement, Itemized Fees, Check Request <u>For</u> PM Referral Fee |
| | PM | Put All Information In App Folio - Upload All Executed Documents |
| | PM | Create Folder On Server N Drive - Our Server For Redundancy |
| | | Enter Owner Into Outlook Contacts- Put Owner On Monthly Mailing Newsletter |
| | | Enter Good Marketing Remarks, All Property Data, And Photos Into Appfolio |
| | | Enter Listing Into MLS, Email Copy To PM, Place Onto N Drive - Photos, Remarks- Look At Other Similar Listings |
| | PM | Enter Information <u>On</u> Whiteboard |
| | РМ | Order Property Inspection For Mechanical, Electrical, And Appliances |
| | PM | In Addition, PM Performs New Property Evaluation, Turn ON All Faucets, Flush Toilets, Run Showers, Check Air Filters, Open All Doors, Blinds Must Have Wands, Condition Of Carpet, Condition Of Landscaping, Report Any Issues To TC&PMA |
| | PM | Update Evaluation Calendar When Tenant Is <u>In</u> Place |
| | PM | Assign Key Number, Enter Key Number <u>Into</u> Owner Contacts, Put Key Into Key Box |
| | PM | Put Lockbox On Property Add Mechanical Lockbox Number To Sheet |
| | PM | Give Report <u>To</u> New Owner And Upload To Portal. |
| | тс | Order Repairs If Needed, Consult W/PM |



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TENANT PLACEMENT CHECKLIST

Owner Wants A Tenant With No Property Management.

PROPERTY MANAGEMENT

Projected Available Date

| Property Address | |
|------------------|-----|
| City | Zip |
| Owner | |



One Time Tenant Placement Checklist

| START | FINISH | ł |
|-------|------------|---|
| DATE | DATE | |
| | _ PMC | Sends Out Email To Potential Client |
| | _ PM PM | PM Agreement Appointment Schedule & Request For 1 Key For PI Sent Out PI For Inspection |
| | PM | Order Photos From Professional Photographer-Repair & MLS Listing PM Agreement & 3 Keys Are Received. Owner To Provide All Gate Remotes, Mailbox #, Garage Remotes, CCR's, Community Access Codes, Parking Space, Inform Owner To Put Utilities Under Owner's Name, Quote Estimate Time For Repairs, Collect Fee |
| | PM | Collect Fee, Give Accounting CK And Copy Of Contract |
| | TC | Schedule Repairs/Make Sure Home Is Rent Ready |
| | PM | Email PM Team W/Owner Name & Property Add, Date Available |
| | PM | Give All Monies, New Doc Recap, ACH, And W9 To Accounting |
| | PM | Give All Documents To TC For File Set Up |
| | TC | Create Purple Folder OR Upload To Appfolio |
| | TC | Enter Into Outlook Owner Contacts |
| | PI | Enter Information on Whiteboard |
| | PI | Give Address to Front Desk |
| | PI | Enter Key No. Into Owner & Tenant Contacts, Put Keys Into Keybox |
| | PI | Put Keys In an Envelope and Cabinet |
| | PI | Order Sign |
| | PMC | Enter Listing into MLS, Email Copy to PM, Place Copy In Appfolio- Put Lockbox on Property |
| | PI | Assign Electronic Lockbox on Supra Web |
| | PI | |
| | PI | Once Property is Rented- Remove from White Board |
| | PM | Sign Lease- Forward to Owner- Close File & Turn into TC |
| | TC | File In "Old Property", Section in Filing Cabinet |
| PI | Date | _/ PM Date/ TC Date/ |
| ΙΔ/ΒΔ | Da | ate / PMC Date / |

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| | PROPERTY MANAGEMENT Property Address City Zip Owner | ıcation Source |
|--------------------------------|---|----------------------------|
| PMAPMAPMAPMAPMAPMAPMAPMAPMAPMA | Pun Cradit Paparte For All Applicants on Appfalia # Of Applicants |) MORE WHY? AIR HOUSING |
| PM PM PM | Approve Or Deny Application After Review With Owner Notify Applicant Of Decision Notify PMA Of Approval Or Denial (PMA Will Start A Move In Checklist If Approved), If Denied PMA Is To Email PM Team Property Is Still Available | |

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| All criteria templates | | \mathcal{L}_{σ} |
|-----------------------------|--|---|
| Screening Criteria 1 | Template | |
| Tamplete Information | | |
| Template Information | | |
| Temp | olate Name General Screeni | ing Criteria Template |
| Income | | |
| Credit History | | |
| No Credit | t File/Score Manual review r | required |
| Credit Score | | |
| Result | | Score |
| Criteria met | | 620 or higher |
| Criteria not met | | 619 or lower |
| Bankruptcies | | |
| Result | | Bankruptcies |
| Criteria not met | | Any open bankruptcies |
| Manual review required | | Any discharged bankruptcies within the last 5 years |
| Accounts in Good Standing ② | | |
| Result | | Percentage of Accounts in Good Standing |
| Criteria met | | At least 100.0% of accounts are in good standing |
| Criteria not met | | Less than 100.0% of accounts are in good standing |
| Accounts in Collection | | |
| Result | | Accounts in Collections |
| Manual review required | | 1 or more accounts in collections |
| Calculatio | n Excludes Accounts less the Medical Account | |

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MOVE IN CHECKLIST

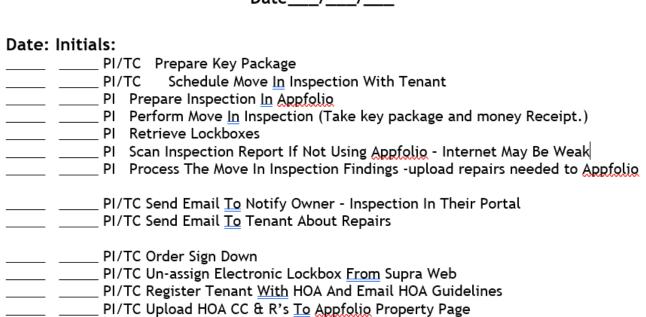
PROPERTY MANAGEMENT

____ TC Update Website RentHome, Vegas

Property Address _____ Zip_____ Zip_____ Owner

Move In Inspection Check List

Date___/___/



____ Check PM Agreement -Lease Renewal Fee <u>And</u> Add To Tenant Page In <u>Appfolio</u>
____ Update Interim Inspection Calendar and Lease Renewal Calendar







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Pet & Animal Policies

WWW.LasVegas.PetScreening.com











Welcome to Love Las Vegas Pet Policy!

We strive to provide mutual accountability and responsibility for the benefit of all our residents. It's imperative that ALL our residents fully understand and acknowledge our pet and animal-related policies. This ensures we have formalized pet and animal-related policy acknowledgments and more accurate records to create greater mutual accountability.

The following is the pet policy of LOVE LAS VEGAS REALTY which was developed in cooperation with our individual owners who will consider pets within their properties and in keeping with federal law. The purpose of this policy is to provide standards to insure the best possible environment for both pet owners and non pet owners and to insure the responsible care of pets. All tenants and applicants will read and sign a copy of this policy.

We use a third-party service, PetScreening, to ensure all applicants understand how to adhere to the property's pet and animal policies, even if you do not have a pet or animal. All applicants should complete a Pet, No Pet, or Animal Profile.

Please get started by selecting a profile category on our landing page.

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eation Source

MOVE IN INVENTORY CHECKLIST.

What Appliances/Equipment
Owner Supplies
Must Be Replaced
By Owner If Necessary.

| | | | | | MENT | | | | cation Source |
|--------------------------|---|-------|-------------|---------|--------------|---------|----------|--|---------------|
| Cit | operty . V | Addre | ss <u> </u> | | | | Zip | | |
| Ow | ner _ | | | | | | | | |
| | | | | | Invento | | | | |
| New Pro | pperty | | | | | • | Move-Out | | |
| | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | _ | / | - | | | |
| Appliance | Yes | No | Fund | tional/ | Non-Function | al | Note | | |
| Refrigerator | | | Υ | N | U | | | | |
| Side by Side, Ice maker | | | + | | | | | | |
| Dishwasher | | | Υ | N | U | | | | |
| Stove | | | Υ | N | U | | | 3 3 | S H . IS |
| Gas / Electric | | | <u> </u> | | | | | The state of the s | |
| Oven | | | Υ | N | U | | | | |
| Gas / Electric, Built-In | | | | | | | | - | |
| Microwave | | | Υ | N | U | | | 4 4 | |
| Washer | | | Υ | N | U | | | | |
| Dryer | | | Υ | N | U | | | | |
| Gas / Electric | | | | | | | | 53 | |
| Water Softener | | | Υ | N | U | | | 22 | |
| Reverse Osmosis | | | Υ | N | U | | | | |
| Pool Heater | | | Υ | N | U | | | | |
| Pool Equipment | | | | | | | | | |
| Spa Equipment | | | Υ | N | U | | | | |
| Satellite Dish | | | Υ | N | U | | | | |
| Blinds/Windows Curtains | | | Υ | N | U | | | | |
| NOTE: | | | | | | · | | | |
| | | | | | | | | | |
| Signatura Tananti. | | | | | | Data | , , | | |
| Signature Tenant1: | | | | | | | | | |
| Signature Tenant 2: | | | | | | _ Date: | //_ | | |
| Signature Owner 1: | | | | | | Date: | | | |
| Signature Owner 2: | | | | | | Date: | / / | | |

7/30/201212:49:07 PM

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| PROPERTY MA | GEMEN I |
|------------------|---------|
| Property Address | |
| City | Zip |
| Owner | |

LEASE RENEWAL CHECKLI

| Owner | |
|-------------------------------------|---|
| | wal Checklist |
| Lease End Da | te// |
| Date: Initials: PM/TC | Renew Not Renewing |
| Run MLS Comps | |
| Email Owner For Approval Of Rent | & Term |
| Check Appfolio For Latest Inspecti | on. Date |
| Do 9 th Month Inspection | |
| Check The Security Deposit And Te | nant Ledger For Any Issues |
| Complete Lease Renewal | <i>,</i> |
| • | nant (No Response-Automatic Month- |
| Month & Rent Increase By 10%) | |
| • , | eived <u>From</u> Tenant Give To PM For Signature |
| | |
| Not Renewing - Inform Tenants To | Submit 30 Day Notice Or Of Rent Increase |
| Email Copy Of Executed Lease To | |
| Scan & Upload Executed Lease Rer | iewal <u>To Appfolio</u> & Server |
| Update Lease Amount, Renewal Da | ites, & Term Date In Appfolio |
| Check Property Management Agree | ment For Lease Renewal Fee |
| Email Lease Renewal Check Reque | |
| <u> </u> | |
| | |
| | east, to respond before increase in rent. |
| | send Lease Renewal the first week of November) |
| Laws May Change In 2023. Modify Thi | s Checklist IF Law Changes Notice Days. |

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Move Out Letter With Checklist.

Communication Is Key!

Mailed Return Receipt Requested To Tenant's Property Address.





Move Out Instructions

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Dear Valued Tenant(s),

We have received your 30-day notice to vacate, see below for move in requirements. If you need assistance searching for your new home, we are more than happy to assist you!

Our office will contact you to schedule your move out appointment. During this time, you will return all keys, remotes, and our inspector will complete the move out evaluation. All belongings must be removed from the property. Utilities are to stay on until the day after your move out appointment. Below is a detailed list of items to be documented:

- Kitchen: Stove clean all burners, clean under burners (lift top of stove), oven and oven racks broiler drawer pan and grill, stove hood, light and filter. Clean all cabinets and drawers. Replace any burned or cracked burner components
- 2. Bathrooms: Toilets clean inside and out, all parts must be working properly
- 3. Tubs/showers/ tub enclosures/shower doors clean and shine, remove all water marks, clean tracks
- 4. Mirrors clean and shine and replace any broken mirrors, doors, glass and/or windows
- 5. Medicine cabinets and cupboards clean inside and wipe down outside
- 6. Professionally clean and repair all carpets **please advise** and **provide receipt**. Wash floors, clean in corners, wax if appropriate
- 7. Landscape: Groom all grass, shrubs and trees. Pick up all debris. Beautify landscape. Watering system shall be in working condition
- 8. Wipe down washer and dryer, clean lint screens, wash floor, wax if appropriate
- 9. Clean out fireplace as needed, wipe down front and clean any glass
- 10. Replace A/C filters. Replace burned out light bulbs. Test and replace batteries in smoke alarms
- 11. Replace any broken fans/fan blades
- 12. Replace/repair/clean ALL grout and caulking
- 13. Wipe down walls where needed. Clean baseboards
- 14. Clean all windows in and out, including tracks, brush or hose down screens. Replace any missing screens. Replace any cracked or broken windows
- 15. Empty and clean all garbage containers.
- 16. Any items such as furniture discarded at garbage bins will be charged to you upon move-out.
- 17. Clean garage of ALL debris, oil and alike
- 18. ASSURE THAT THE HOME IS IN A RENT READY/MOVE IN CONDITION
- 19. Home will be rekeyed IMMEDIATELY following the Move out.
- 20. Satellite Dishes must be removed, and all holes must be properly fixed.
- 21. ALL REPAIRS COORDINATED BY REPM LLC WILL INCUR A COORDINATION FEE.

If you have any questions, please reach out to PM@relasvegas.net.

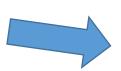
All The Best,

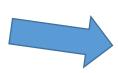


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MOVE OUT CHECKLIST





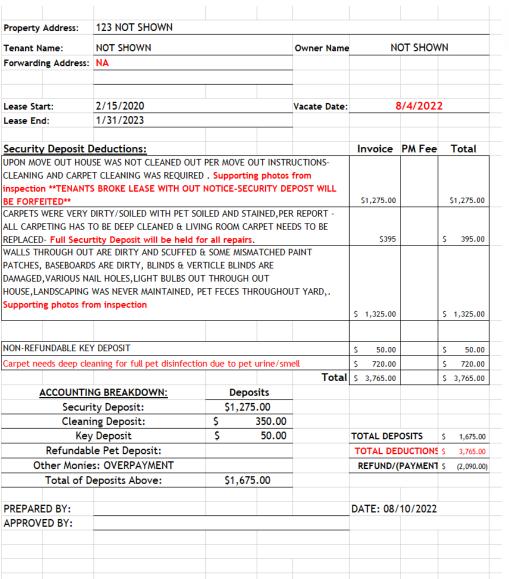
| | Property Address City Zip |
|-------|---|
| | Forwarding Address |
| | Owner Tenant Rent SQFT |
| | Rent SQFT |
| | Initiate Date:/ |
| | MOVE-OUT PROPERTY EVALUATION CHECKLIST |
| Date: | Initials: PM / PMA / TC |
| | Receive 30 Days' Notice From Tenant & Notify Team |
| | Email Tenant - The Outline Of Requirements Upon Vacating And |
| | Inform Tenant Of Responsibility To Allow Showings |
| | Notify Owner Of Tenant Vacating |
| | When Owner Responds - Place On MLS With Owner Instructions |
| | Turn Utilities <u>On</u> In PM Name. |
| | Add Property Listing To Whiteboard |
| | , , , = |
| | Create A Clipboard <u>And</u> Hang All Docs On Peg Board |
| | List Property On MLS (Photos) |
| | Change MLS Showing Instructions <u>To</u> Vacant And Key Any |
| | Print Copy <u>Of</u> Listing And Pin To Clipboard |
| | Contact Tenant & Schedule Move Out |
| | Create Work Order & Email <u>To</u> Inspector |
| | Create Inspection Report On App Folio |
| | Place Inspection <u>On</u> Calendar |
| | Send Locksmith Work Order <u>With</u> Our Move Out Schedule/Info For Re-Key |
| | PI Perform Move Out Evaluation (Appfolio) Staff & Tenant Signature And/Or Initial |
| | At Bottom <u>Of</u> Inspection |
| | Collect Keys, Remotes-Complete Key Receipt, Include Forward. Address, Sing & Da |
| | Place M-Lockbox <u>On</u> Property W/Old Keys Inside |
| | Bring 2 New Keys <u>To</u> Office & Etc. |
| | Process Inspection On Appfolio - Create Work Order & Place Report In "N" Drive |
| | Update Tenant Contact In Outlook & App With Forwarding Address |
| | Order Repairs And Keep Track Of Invoices For Security Dispositions On Clipboard |
| | Complete Security Disposition W/In 30 Days Of Move Out |
| | Give Completed Security Disposition To Accounting -Certified Return Receipt |
| | Move Tenant Contact Information From Current Tenant To Old Tenant |
| | Folder In Outlook Contacts & Notify HOA Of Tenant Vacating Property. |
| NSPEC | TION TIME: |
| | 1,000 sf/2 Hours1-2 sf/2-3 hours2-3,000 sf/3-4 hours |



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Move Out Disposition Explanation With Invoices Attached.

Mailed Return Receipt Requested To Tenant's Forwarding Address.





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| | Property Address Zip Zip | |
|--------|---|------|
| | Owner | |
| | Owner And / Or Property Leaving | |
| Start: | Initials: | |
| | PM Owner Provides Written Notice To End Property Management | |
| | Services | |
| | PM Property Manager Acknowledges Cancellation W/ Owner & Responds | j |
| | PM Forward Request <u>To</u> PMA To Start Checklist | |
| | PM If Money Is Owed <u>To</u> Company, Inform Owner | |
| | PMA Email Team with address and date requested to cancel management | |
| | PMA Inform ACCOUNTING Not To Distribute Owner Distribution Until Appro | oved |
| | PMA Ask ACCOUNTING For <u>A</u> Print Owner Statement For All Properties | |
| | PMA Check To Make Sure There Are No Unpaid/Pending Bills | |
| | PMA Complete Owner Disposition & Print, Take To Ruth A For Approval C |)f |
| | Money Due /Owed By Owner | |
| | PMA Give Copy Of Approved Owner Disposition Spreadsheet Signed By Ru | th A |
| | To ACCOUNTING, So ACCOUNTING Can Distribute Monies Due | |
| | PMA Upload Copy Of ACH/ Check <u>To Appfolio</u> And N Drive | |
| | PMA Ask ACCOUNTING For Final Owner Statement Showing \$0 In All Account | unts |
| | PMA Move Owners Contact <u>To</u> Old Owners In Outlook Contacts | |
| | TC Ask ACCOUNTING For A Print Out Of Monies In Tenants Security Depos | sit |
| | TC Look <u>For</u> Any Outstanding Invoices That Tenant Is Responsible For | |
| | TC Start Security Disposition | |
| | TC After Move-Out Inspection Complete Security Disposition | |
| | *If Tenant Is Staying <u>And</u> Owner Is Transferring To A New PM Email Te | nant |
| | A Deposit Release Permission Form <u>To</u> Sign And Return | |
| | Copy Of Security Disposition So ACCOUNTING Can Transfer Monies. | |
| | TC Upload Copy Of Check To N Drive And Appfolio. | |
| | TC Move Tenants Contact <u>To</u> Old Tenant In Outlook Contacts | |
| | PM Email All Information To New Management Company Or Owner | |
| | A: Full Lease Agreement Emailed <u>To</u> Owner | |
| | B: Additional Property Keys (include keys-keys box)/Remotes Release Release Form Signed By ReciPMAent, | d |
| | NAME: Date: | |
| | D: Delete Key Number From Key List, Put Empty Key Tag In Cup | |
| | | |



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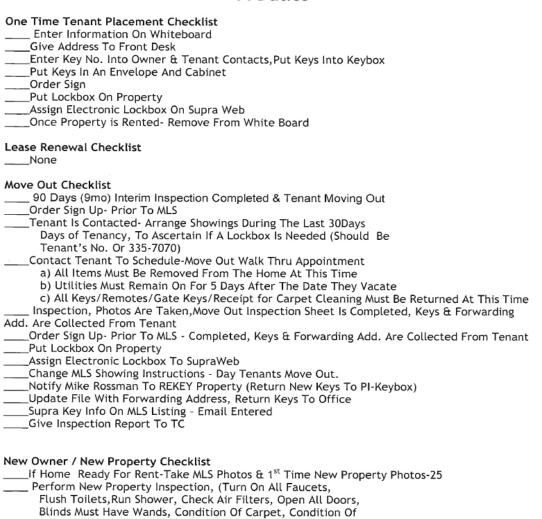
DUTIES BY DEPARTMENT

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Each Employee/Property Manager Is Assigned Duties That Are Identified In The Task Checklists.

This Provides A Job Description For The Property Inspector.

PI Duties



Landscaping) Report Any Issues To TC&PM

____Assign Electronic Lockbox On Supra Web

Order Sign

____Put Lockbox On Property

_Update Inspection Calendar-ReviewFor Missing Dates, Report To PMC

_Give Report To TC, TC To Order Repairs If Needed, Consult W/PM

____Assign Key Number, Enter Key Number Into Owner & Tenant Contacts, Put Keys Into Key box

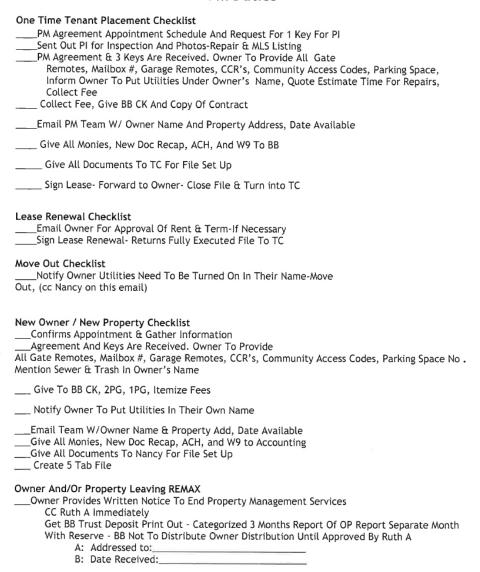


Las Vegas AGEI

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Property Manager Page 1

PM Duties





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Property Manager Page 2



| C: Date Requested To End Services: PM Fees \$ |
|--|
| E: Lease Agreement End Date: |
| F: Has Owner Talked W/Ruth or John Ahlbrand: Date:/ |
| If yes, find out what was promised before proceeding |
| Property Manager Acknowledges Cancellation W/Owner & Responds |
| A: Total All Outstanding Invoices/HOA Fees/Charges Etc. That Are Due \$ B: Amount of Money Due To Owner \$ |
| C: Amount Due To REMAX \$ |
| Email PM Team W/Owner Name & Property Address & Date Available |
| Reserve Funds Sent To Owner DATE: |
| |
| PRE: MLS Application Checklist |
| Collect \$60 Application Fee Per Person. Total Collected \$ |
| Collect GLVAR Application - Complete With Signatures (last page) |
| Obtain Copies Of Drivers License Or Government Issued Photo ID |
| Run All Application Documents |
| Run Credit Reports For All Applicants, # of Applicants |
| VOE (Employment Income Verification) |
| VOR (Previous Rental History Verification) |
| a) Tax Star (From Clark County Assessors Webpage) |
| b) Completed Form |
| c) Letter From Previous Landlord |
| Print Current MLS Listing For File (Put Property In Contingent Status) |
| Identify Realtor Who Opened Door(Supra lockbox) |
| Company name |
| Realtor Name: |
| W9 for Brokerage Obtained To Pay Agent |
| Approve or Deny Application |
| Notify TC Of Approval Or Denial (TC Will Start A Move In Checklist If |
| Approved), If Denied, TC To Email PM Team House Is Still AvailableIf Applicant Is Denied, Change MLS Status To Available |
| File Denied Applicant Paperwork In Paper Folder |
| Notify applicant |
| Put Folders Together For Expediency(VOE, VOR, etc.) |
| ratification to Expediency (vol., vok, etc.) |
| |
| PRE: APP CHECK LIST-Leased Unit/Move In |
| Create Lease/Notify PI For Key Package |
| Email PM Team W/Property, Tenant Name And Move In Date |
| Give BB Copy Of Page 1 - 2 Of Signed Lease With Funds |
| Check Request Form Submitted To BB(For Tenant Placement Fee & |
| Agent Fee) |
| Sign Up Tenant Lease/Keys |
| Update MLS And Print Copy Showing Lease, Put In Paper File |
| Put Paperwork In 5 Tab Folder |

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Property Manager Co-ordinator

PMC Duties

| One Time Tenant Placement Checklist Sends Out Email to Potential Client Enter Listing Into MLS, Email Copy To PM, Place Copy In Purple Folder 25 pictures-remarks look at previous listing - Improve Them |
|--|
| Lease Renewal ChecklistRun MLS Comps-If Lower-Notify Owner |
| Move Out Checklist Add Property To Top Section Of Whiteboard Place Listing Into MLS (With Photos) And White Board |
| New Owner / New Property Checklist Receives New Owner Lead, Schedule Appointment W/PM Contact Owner-Get Key-Send Out PI For Inspection Email Owner Pg. 9-14- PM Agreement & List Of What To Bring At Signing Enter Listing Into MLS, Email Copy To PM, Place Copy In Blue Folder 25 pictures-Remarks -Look At Previous Listing |
| Owner And/Or Property Leaving REMAXNone |
| PRE: MLS Application ChecklistNone |
| PRE: APP CHECK LIST-Leased Unit/Move In Email Tenant CCR's-1-2 days Before Meeting PM Erase Property From White Board Register Tenant w/HOA |
| Customer Service Line Obtain CC&R For All Current Properties |

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Tenant Co-ordinator

TC Duties



| One Time Tenant Placement ChecklistSchedule Repairs/Make Sure Home Is Rent ReadyCreate Purple FolderEnter Into Outlook Owner Contacts |
|--|
| File In "Old Property", Section In Filing Cabinet |
| Lease Renewal ChecklistRun Lease Renewal Report From Outlook Calendar |
| Complete Lease Renewal |
| Send To Tenant-1page(No Response- Automatic Renew Or Increase rental) Give Signed Lease Renewal To PM |
| Update Outlook (Owner and Tenant Contacts) |
| Update Lease Renewal Calendar |
| Update Website |
| Give Copy Of Page 1 Of Lease To BB Check Property Management Agreement For Lease Renewal Fee |
| Give Check Request To BB |
| Email Copy Of Lease To Tenant |
| File Lease Renewal In Paper File |
| Move Out Checklist |
| 90 Days (9 Mo) Interim Inspection Completed And Tenant Moving Out |
| 60 Days Notice Lease Renewal Denial / 30 Days Notice-By Tenant |
| Email PM Team With Property, Tenant Name and Move Out Date Tenant File Is Pulled & Put With Checklist In The Move Out Area On Desk |
| Add Property To Top Section Of Whiteboard |
| Notify PM of Notice So PM Can Notify Owner-MLS In Comp Price |
| Nancy To Order Repairs & Keep Track Of Invoices |
| Give All Outstanding Invoices To PM Once Repairs Are Complete |
| Update Website |
| Add To Lease Renewal Calendar |
| Complete Security Disposition Within 30 Days Of Moveout, Give To BB And PMC |
| Move Tenant Contact from Current Tenant to Old Tenant Folder |
| Return Paper File To File Cabinet |
| New Owner / New Property Checklist |
| Enter Into Outlook Owner Contacts - Check Documents For Completeness And Give To PMC |
| Enter Into Website |
| Enter Information On Whiteboard |
| Give Address To Front Desk - And Ask BB To Put On List For Front Desk |
| Owner And/Or Property Leaving REMAX |
| Tenant's Security Deposit Release |
| 1. Typed: |
| 2. Sent To Tenant: |
| 3. Signed By Tenant: 4. Given To Barbara: |
| 5. Check Cut: |
| 6. Check Released: |
| Outlook Calendar Updated In Lease Renewal And Interim Inspection Area |
| The state of |

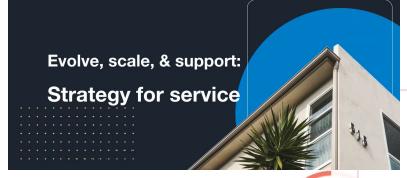


Tenant Co-ordinator

| Move Owner And Tenant Information To Proper Places In OutlookDisable Website Access To OwnerBlue File Folder Moved To DEAD FILE drawer | k |
|--|---|
| PRE: MLS Application ChecklistNone | |
| PRE: APP CHECK LIST-Leased Unit/Move In Scan Signed Lease And File And Email Update Outlook (Owners & Tenants) - move in inspection Add To Lease Renewal Calendar Update Website-Include 1st page of lease Schedule Any Repairs Order Pest Control Turn Off Utilities (If In REMAX Name) | |

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Top Challenges in Rental Housing

"Employees are exhausted from COVID-19. They are demanding higher pay. Hiring is extremely challenging. Recruiting maintenance is very difficult. Salary demands are high. Morale due to short staffing and higher expectations from residents is challenging. The phones are ringing off the hook and we can not keep up with customer service and the instant gratification of wanting answers immediately."

On Line Systems, Efficiency, Accounting, Documentation, Service On Line Portals



6 Videos With Tim Kuptz. Property Manager For 20 Years. Tim Manages Over 1000 Doors. PLUS

9 Videos With Sandra Thomas, Property Manager For 20 Years

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| 4 | A I | | |
|-----|--------|-----------|---------|
| | Ann | ucation | Changes |
| • • | , ,bb, | cicacioni | Changes |

2. Property Management Permits

3. Rent Control Coming

4. Proposed / Passed Bills

5. View On Solutions To Court?

6. Sources Of Information

https://vimeo.com/823815365/3bb1c0d17f?share=copy

https://vimeo.com/823815704/876edf4fc9?share=copy

https://vimeo.com/823815774/696777432f?share=copy

https://vimeo.com/823815495/ddabf352b4?share=copy

https://vimeo.com/823816032/365ec5ab7f?share=copy

https://vimeo.com/823815948/bf897b25fc?share=copy

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Tim Discusses The New Bills/Laws, Differences In The 3 Courts.

- ☐ He Has Suggestions To Make The Court System Better.
- ☐ He Has Suggestions On Information Sources.
- ☐ Be Prepared To Comment On Each Video Topic Listed

Application Changes 6 Minutes / AB298 (2023) Was Vetoed

















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QUICK QUIZ QUESTIONS:

1. Broker receives \$100 bill deposit, returns- is it commingling to return 5 \$20 bills?

2. Repairs: Can PM manage repairs for carpet replacement, painting, appliance replacement, and toilet replacement that cost \$12,000?

3. Air Conditioning system dies: Is PM required to repair within 24 or 48 hours?

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NRS 118A.380 Failure of landlord to supply essential items or services.

1. If the landlord is required by the rental agreement or this chapter to supply heat, air-conditioning, running water, hot water, electricity, gas, a functioning door lock or another essential item or service and the landlord willfully or negligently fails to do so, causing the premises to become unfit for habitation, the tenant shall give written notice to the landlord specifying the breach.

If the landlord does not adequately remedy the breach, or use his or her best efforts to remedy the breach within 48 hours, except a Saturday, Sunday or legal holiday, after it is received by the landlord, the tenant may, in addition to any other remedy:



QUICK QUIZ QUESTIONS:

4. May an unlicensed assistant working for a PM, file an eviction?

5. Can a PM require a tenant to pay the cost of filing and related costs of evicting the tenant?

6. A trust account goes negative. How long can it remain negative?



QUICK QUIZ QUESTIONS:

7. Tenant submits a bad check for any payment owing. What can you do?

8. A Broker/PM may deposit \$_____ into trust account to cover costs of maintaining account.



Habitability All Working

Owner





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QUICK QUIZ QUESTIONS:

NAME 5 OF THE 10 HABITABILITY REQUIREMENTS

HABITABILITY

- 1. Water Protection
- 2. Plumbing
- 3. Hot And Cold Running Water
- 4. Appropriate Fixtures
- 5. Sewage Disposal
- 6. Heating
- 7. Electricity
- 8. Adequate Trash Receptacles
- 9. Clean Grounds & Dwelling
- 10. HVAC-elevator-appliances Working
 - a) Ventilating, air-conditioning and other facilities and appliances, including elevators, maintained in good repair <u>if supplied</u> or required to be supplied by the landlord.

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THE 5 HABITABILITY REQUIREMENTS

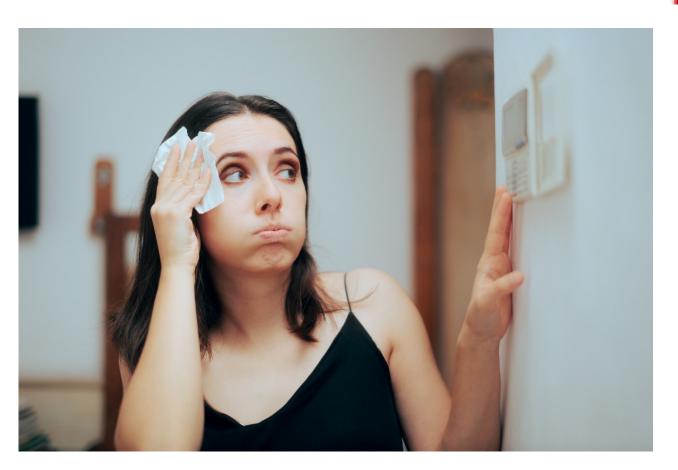
- 1. Water Protection
- 2. Plumbing
- 3. Hot And Cold Running Water
- 4. Appropriate Fixtures
- 5. Sewage Disposal
- 6. Heating (Not A/C tenants often threaten to withhold rent without A/C)
- 7. Electricity
- 8. Adequate Trash Receptacles
- 9. Clean Grounds & Dwelling
- 10.HVAC-elevator-appliances Working
 - a) Ventilating, air-conditioning and other facilities and appliances, including elevators, maintained in good repair <u>if supplied</u> or required to be supplied by the landlord.



QUICK QUIZ QUESTIONS:

WARRANTY CO-PAYS
Question:
Who Pays?
Owner Decides.

Unless Habitability







QUICK QUIZ QUESTIONS:

Can I Break My Lease?

If your lease has an early move provision, you may be able to pay a certain penalty to move out.

This lease provision is usually valid unless the penalty is disproportionate to the actual cost to the landlord.

NRS 118.175 requires the landlord to re-rent the dwelling unit after you vacate and prohibits the collection of double rent(from you and the new tenant).

The landlord can charge actual damages incurred until the dwelling is re-rented.

Turning in your keys or providing written notice are two ways to limit your liability and trigger the landlord's duty to re-rent.

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Can I Break My Lease?

In most cases, breaking the lease would allow the landlord to sue you for unpaid rent and vacancy loss charge (the cost of re-renting the unit and loss of rent due to your vacancy).

Usually, criminal activity near your unit or even at your unit would not provide you a legal reason to move out.

A common lease provision about safety or health is usually too vague to allow you to break your lease.

Your landlord must have violated a specific part of the lease to warrant a legal reason to move out (for example, the lease requires a working gate for the complex, but the landlord has not fixed it for some time). If you believe your landlord has violated the lease, see Repairs and Fixes.

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QUICK QUIZ QUESTIONS:

Can I Break My Lease?

Exception #2: Breaking Lease Due to Domestic Violence

Under NRS 118A.345, if you or your household member is a victim of domestic violence, you may terminate the lease at the end of the current rental period... by giving the landlord written notice.

The domestic violence event must have occurred within 90 days of the written notice.

The tenant will need proof of the domestic violence either with an active temporary protective under, a police report stating domestic violence incident, or an affidavit by a physician, social worker, psychiatrist, or pastor.

Your landlord cannot provide the domestic violence perpetrator with your new information.

You are only liable for rent owed through the date of termination and other outstanding obligations. The domestic violence perpetrator will be liable for all economic losses incurred by the landlord for you breaking your lease.



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The Word - Eviction - Is In The Lease 1 Time. Many Court Hearings Are For Non-Payment Of Rent.

C. ADDITIONAL RENT: All dishonored payment charges shall be due when incurred. Payments will be applied to charges in the order accumulated. All unpaid charges or any fees owed by TENANT, including but not limited to notice fees, attempt to evict fees, attorney's fees, repair bills, utility bills, landscape/pool repair and maintenance bills, and CIC fines will become due at the beginning of the month after TENANT is billed. TENANT'S failure to pay the full amount for a period may result in the initiation of eviction proceedings. LANDLORD'S acceptance of any late fee or dishonored check fee shall not act as a waiver of any default of TENANT, or as an extension of the date on which rent is due. LANDLORD reserves the right to exercise any other rights and remedies under this Agreement or as provided by law.

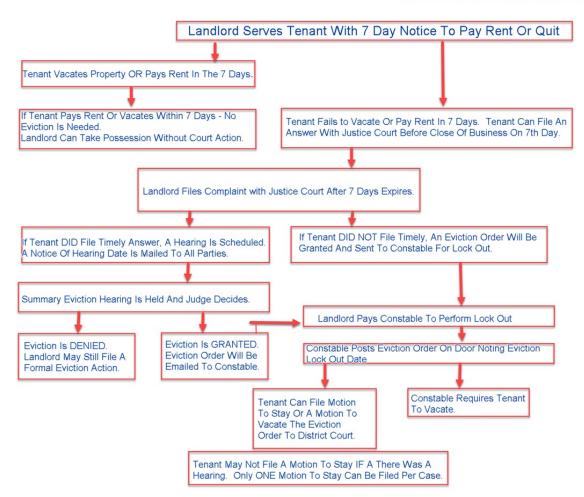
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Eviction Process Was Passed In The Legislature. The Change Eliminated Summary Eviction.

AB340(2023) Required Additional Court Filings And Court Hearings Instead Of Summary Eviction.

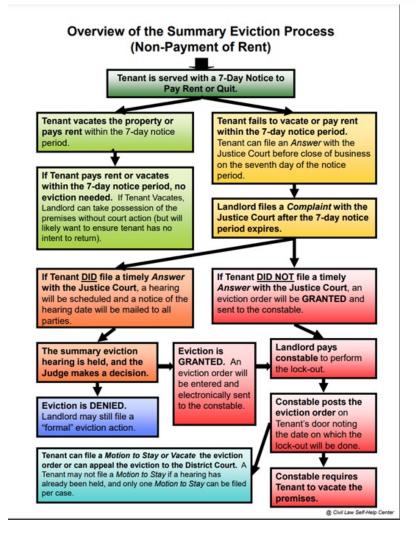


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The AB340(2023) Changes

Step 1: EVICTION NOTICE

LL serves eviction notice on T (7-day notice to pay rent or quit; 5-day lease violation; 5-day tenancy-at-will; 3day nuisance)

Within the notice period, T may comply with the notice by vacating property, pay rent, curing the lease violation, etc.
Often, no eviction is necessary.

Step 2: LL COMPLAINT

After notice period, LL files complaint to request eviction

LL serves complaint on T

Step 3: TENANT ANSWER

After service of complaint, T has 10 days to file answer

Answer must be filed with justice court where property is located

If after 10 days, T has not filed answer, court grants eviction by default (proceed to end of Step 4: "If eviction granted")

If T has filed answer within 10 days, court will set a hearing

Step 4: COURT HEARING

If T filed timely answer, court must hold hearing

Judge decides whether eviction granted or denied

If eviction granted, order sent to constable; constable posts order on door advising T of lock-out date, then returns to lock out T after LL has paid constable to do so

T can file motion to set aside the eviction or appeal to district court

Step 5: FURTHER PROCEEDINGS

If, at hearing, court determines that T has a legal defense, court will not grant eviction, and instead will require any further proceedings to be conducted pursuant to NRS 40.290 to 40.420, inclusive.

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101 NORTH CARSON STREET CARSON CITY, NEVADA 89701 OFFICE: (775) 684-5670 FAX NO.: (775) 684-5683



555 EAST WASHINGTON AVENUE, SU 5100 LAS VEGAS, NEVADA 89101 OFFICE: (702) 486-2500 FAX No.: (702) 486-2505

Office of the Covernor

June 16, 2023

The Honorable Francisco Aguilar Nevada Secretary of State 101 North Carson Street Carson City, Nevada 89701

Re: Assembly Bill 340 of the 82nd Legislative Session

Dear Secretary of State Aquilar:

I am forwarding to you, for filling within the time limit set forth in the Nevada Constitution and without my approval, Assembly Bill 340 ("AB 340"), which is titled as follows:

AN ACT relating to property; revising provisions relating to summary evictions; and providing other matters properly relating thereto.

AB 340 would restructure Nevada's summary eviction process in a manner that would impose additional and unnecessary delays and costs on those seeking to remove individuals who unlawfully remain on their property after the termination of their lease. This bill would make our summary eviction process more time-consuming than our peer states and would create ambiguous threshold standards which could be ruided upon by a judge without any formal hearing, providing insufficient protections for Nevada property owners.

Since this bill makes Nevada an inhospitable environment for residential lessors, I cannot support it.

For these reasons, I veto this bill and return it to you without my signature or approval

Respectfully submitted,

JOE LOMBARDO Governor of Nevada

Enclosure

The Honorable Stavros Anthony, President of the Senate (without enclosure)
The Honorable Nicole Cannizzaro, Senate Majority Leader (without enclosure)
The Honorable Steve Yeager, Speaker of the Assembly (without enclosure)
Brendan Bucy, Secretary of the Senate (without enclosure)
Susan Furlong, Chief Clerk of the Assembly (without enclosure)
Brenda Erdoes, Esq., Legislative Counsel Bureau, Director (without enclosure)
Bryan Femiley, Esq., Legislative Counsel (without enclosure)



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