

YOUR HOME BUYING ROAD MAP

Strategy

- Trusted REALTOR selection
- Strategic home buyer consultation
- Market information

Funding

- Cash vs. Mortgage
- Mortgage Application
- Obtain Pre-Approval
- Money Needed Upfront
- Who Pays for What

Selecting Your Home

- Needs vs. Wants
- Searching for Homes
- Private Viewings
- Seller's Disclosures

Offer & Negotiations

- Full market analysis
- Strength positioning
- Preparing and presenting your offer
- Negotiations and counter offers

Protection

- Offer Accepted
- Earnest Money
- Inspections & Repairs
- Appraisal
- Homeowner's Insurance

Closing

- Final underwriting & CTC
- Title work
- Transfer /activate utilities
- Final walkthrough
- Closing
- Deed & other documents
- Get your keys

WELCOME HOME!