

# *Certificate of Attendance*

## REAL ESTATE CONTINUING EDUCATION

KARINA KOCH

s.195130

\_\_\_\_\_  
Name

\_\_\_\_\_  
License Number

Attended and successfully completed a Classroom offering of

**GENERAL**

**Negotiating Techniques, Tactics, Gambits and**

**Counter Gambit**

**CE.7115000-RE**

**3 Hours Live Instruction**

**ON**

**6/18/2026**

**DATE**

This course is sponsored by:

**AGENT FORMULA**



\_\_\_\_\_  
Authorized Signature (Original)

THIS COURSE IS APPROVED BY THE NEVADA REAL ESTATE DIVISION ON  
BEHALF OF THE NEVADA REAL ESTATE COMMISSION