

Certificate of Attendance

REAL ESTATE CONTINUING EDUCATION

Stephen F. Johns

S.0172259

Name

License Number

Attended and successfully completed a Classroom offering of

GENERAL

Negotiating Techniques, Tactics, Gambits and

Counter Gambit

CE.7115000-RE

3 Hours Live Instruction

ON

6/18/2026

DATE

This course is sponsored by:

AGENT FORMULA



Authorized Signature (Original)

THIS COURSE IS APPROVED BY THE NEVADA REAL ESTATE DIVISION ON
BEHALF OF THE NEVADA REAL ESTATE COMMISSION